

and

ACLU Foundation of Arizona

Phoenix, Arizona

CONSOLIDATED FINANCIAL STATEMENTS

Years Ended March 31, 2020 and 2019



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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors ACLU of Arizona and ACLU Foundation of Arizona Phoenix, Arizona

We have audited the accompanying consolidated financial statements of ACLU of Arizona and ACLU Foundation of Arizona (Arizona nonprofit corporations), which comprise the consolidated statements of financial position as of March 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ACLU of Arizona and ACLU Foundation of Arizona as of March 31, 2020 and 2019, and the changes in its net position and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Henry + Home, UP

Tempe, Arizona October 7, 2020

# ACLU OF ARIZONA AND ACLU FOUNDATION OF ARIZONA CONSOLIDATED STATEMENTS OF FINANCIAL POSITION March 31, 2020 and 2019

	 2020		2019	
ASSETS				
CURRENT ASSETS Cash and cash equivalents Due from National American Civil Liberties Union, Inc., net Prepaid expenses and other assets Certificates of deposit	\$ 3,158,848 658,602 40,689 1,406,965	\$	4,147,201 363,282 49,231 -	
TOTAL CURRENT ASSETS	 5,265,104	4,559,714		
OTHER ASSETS Investments Endowment Other investments	 198,446 1,217,688		216,734 1,260,852	
Property and equipment, net Deposits	 1,416,134 5,000 5,800		1,477,586 - 5,800	
TOTAL OTHER ASSETS	 1,426,934		1,483,386	
TOTAL ASSETS	\$ 6,692,038	\$	6,043,100	
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES Accounts payable Accrued expenses	\$ 34,261 122,314	\$	31,652 115,618	
TOTAL CURRENT LIABILITIES	 156,575		147,270	
NET ASSETS Without donor restrictions With donor restrictions	 6,154,148 381,315		5,136,117 759,713	
TOTAL NET ASSETS	 6,535,463		5,895,830	
TOTAL LIABILITIES AND NET ASSETS	\$ 6,692,038	\$	6,043,100	

# ACLU OF ARIZONA AND ACLU FOUNDATION OF ARIZONA CONSOLIDATED STATEMENTS OF ACTIVITIES For the Years Ended March 31, 2020 and 2019

	2020						2019					
	Without		W	ith Donor				thout Donor		ith Donor		
	Restri	ctions	Re	estrictions		Totals	R	estrictions	Re	strictions		Totals
SUPPORT AND REVENUE												
Donations		09,168	\$	-	\$	1,009,168	\$	1,222,646	\$	-	\$	1,222,646
Bequests		44,147		-		544,147		168,133		-		168,133
In-kind donations	1,2	18,506		-		1,218,506		607,967		-		607,967
Grant revenue	3	11,182		159,063		470,245		517,100		475,500		992,600
Shared membership contribution	7	81,272		-		781,272		826,302		-		826,302
Legal fees awarded	5	05,326		-		505,326		95,978		-		95,978
Investment income (loss), net	(	49,953)		(18,288)		(68,241)		64,060		4,784		68,844
Net assets released from restrictions	5	19,173		(519,173)		-		543,032		(543,032)		-
	4,8	38,821		(378,398)		4,460,423		4,045,218		(62,748)		3,982,470
Special events revenue		79,386		-		79,386		-		-		-
Special events contributions		88,754		-		88,754		-		-		-
Direct donor benefits	(	56,111)		-		(56,111)		-		-		-
	1	12,029		-		112,029		-		-		-
TOTAL SUPPORT AND REVENUE	4,9	50,850		(378,398)		4,572,452		4,045,218		(62,748)		3,982,470
EXPENSES												
Program services expenses	3,3	77,984		-		3,377,984		2,708,147		-		2,708,147
Supporting services expenses		70.040				070 040		0.40.075				0.40.075
Management and general		72,216		-		272,216		243,975		-		243,975
Fundraising		82,619		-		282,619		257,720		-		257,720
TOTAL EXPENSES	3,9	32,819		-		3,932,819		3,209,842		-		3,209,842
CHANGE IN NET ASSETS	1,0	18,031		(378,398)		639,633		835,376		(62,748)		772,628
NET ASSETS, BEGINNING OF YEAR	5,1	36,117		759,713		5,895,830		4,300,741		822,461		5,123,202
NET ASSETS, END OF YEAR	\$ 6,1	54,148	\$	381,315	\$	6,535,463	\$	5,136,117	\$	759,713	\$	5,895,830

## ACLU OF ARIZONA AND ACLU FOUNDATION OF ARIZONA CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended March 31, 2020

				Program	Servic	es						Supporting	g Se	rvices	Direct	
		Public				ganizing		bbying/		0		agement			Donor	
	Legal	Education	Com	munications	Ad	vocacy	F	Policy	Se	rvices	and	General	_Fu	undraising	 Benefit	Totals
Personnel expenses:		• · · · · · · ·							<b>.</b> .							•
Payroll	\$ 379,301	\$ 183,521	\$	107,685	\$	386,661	\$	115,510	<b>\$</b> 1,	172,678	\$	95,105	\$	159,062	\$ -	\$ 1,426,845
Payroll taxes	30,844	14,070		8,640		28,583		8,318		90,455		7,290		12,573	-	110,318
Employee benefits	66,641	33,457		20,567		52,361		18,900		191,926		70,233		29,123	 -	291,282
TOTAL PERSONNEL EXPENSES	476,786	231,048		136,892		467,605		142,728	1,	455,059		172,628		200,758	-	1,828,445
Operating expenses:																
Accounting	-	-		-		-		-		-		20,196		-	-	20,196
Advocacy Infrastructure	-	358		3,486		29,169	52	2,038.00		85,051		-		-	-	85,051
Bank and credit card fees	-	-		-		-		-		-		2,281		5,082	-	7,363
Board and volunteer support	-	-		-		21		-		21		11,400		135	-	11,556
Communications	-	-		6,797		501		-		7,298		-		-	-	7,298
Conference fees	217	1,399		-		1,216		-		2,832		36		33	-	2,901
Database fees	-	-		-		-		-		-		-		5,493	-	5,493
Donated legal services	1,213,506	-		-		-		-	1,	213,506		-		-	-	1,213,506
Dues and subscriptions	14,891	785		1,987		315		4,636		22,614		5,535		1,270	-	29,419
Equipment lease	3,274	413		290		202		-		4,179		1,416		563	-	6,158
Gifts	(99)	121.00		-		-		121.00		143		2,452		395.00	-	2,990
Information technology	20,246	-		3,818		19,092		2,182		45,338		7,091		2,182	-	54,611
Insurance	6,556	-		-		-		-		6,556		5,098		-	-	11,654
Legal	162,414	-		10,107		760		7,347		180,628		-		-	-	180,628
Licenses, fees, and permits	-	-		-		-		-		-		20		-	-	20
Meals and entertainment	1,220	2,494		314		4,154		1,151		9,333		8,588		6,974	-	24,895
Occupancy	46,172	15,277		7,176		56,734		-		125,359		9,841		8,101	-	143,301
Postage	8	252		-		-		110		370		619		4,599	-	5,588
Printing	361	556		3,201		657		604		5,379		680		1,840	-	7,899
Professional services	-	62,800		39,925		4,575		31,091		138,391		9,747		9,000	-	157,138
Project coordinator	-	-		-		-		-		-		-		· -	-	-
Public education forums	-	10,106		-		16,043		-		26,149		-		2,964	-	29,113
Supplies and office expense	2,535	536		489		5,661		1,327		10,548		5,709		59	-	16,316
Telephone	2,510	1,284		1,655		829		414		6,692		8,044		265	-	15,001
Travel	7,912	6,874		1,676		10,920		5,156		32,538		835		6,348	-	39,721
Special events - food	-	-		-		-,		-		-		-		-	29,884	29,884
Special events - venue	-	-		-		-		-		-		-		-	8,227	8,227
Special events - entertainment	-	-		-		-		-		-		-		-	18,000	18,000
Special events - other expenses	-	-		-		-		-		-		-		26,558	-	26,558
														,	 	
	1,481,723	103,255		80,921		150,849		106,177	1,	922,925		99,588		81,861	56,111	2,160,485
Less amounts reported with total																
support and revenue	-		. <u> </u>	-		-		-		-		-		-	 (56,111)	(56,111)
TOTAL EXPENSES	\$ 1,958,509	\$ 334,303	\$	217,813	\$	618,454	\$	248,905	\$3,	377,984	\$	272,216	\$	282,619	\$ -	\$ 3,932,819

See accompanying notes.

# ACLU OF ARIZONA AND ACLU FOUNDATION OF ARIZONA CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended March 31, 2019

Public   Organizing   Consumilications   Advocacy   Policy   Total Program   Management     Parsonnel expenses:   31,230   \$125,788   \$192,252   \$296,643   \$73,323   \$1.093,941   \$8,562   \$151,205   \$1,330,784     Payroll   31,230   9,890   14,367   22,363   6,280   84,130   6,642   \$11,648   102,420     TOTAL PERSONNEL EXPENSES   503,841   155,491   230,403   349,738   118,576   1.358,049   144,145   186,003   1.689,287     Operating expenses:   -   -   -   1   1.489   -   -   14,849     Advocacy Infrastructure   -   1,433   -   -   13,211   1   -   14,849     Board and volunteer support   73   12,289   -   259   -   13,231   13,701   -   28,922     Communications   -   -   18,588   -   -   118,588   -   -   15,588   163,341   14,471				Program	Supporting					
Personnel expenses:   Payroll   \$   405,935   \$ 122,5788   \$   192,252   \$   296,643   \$   73,233   \$   1,093,941   \$   85,652   \$   151,205   \$   1,330,798     Payroll taxes   31,230   9,890   14,367   22,363   6,260   84,130   6,642   11,1649   102,420     Employee benefits   66,676   19,813   23,784   30,732   38,973   179,978   51,851   22,240   255,069     TOTAL PERSONNEL EXPENSES   503,841   155,491   230,403   349,738   118,576   1,358,049   144,145   186,828     Operating expenses:   -   -   -   -   14,384   -   14,249   -   14,849     Communications   -   18,588   -   -   13,231   13,701   -   26,932     Comference fees   375   1,044   1,050   6,999   350   9,818   35   1634   114,865     Donated legal services   60			Public			Lobbying/	Total Program	Management		<b>-</b>
Payroll   \$   405,935   \$122,52   \$266,643   \$7,323   \$1,033,941   \$8,662   \$11,203   \$1,230,784   \$12,252   \$22,643   \$2,3274   \$30,723   \$34,130   \$6,642   \$11,648   \$12,220   \$22,608   \$4,130   \$6,642   \$16,181   \$22,324   \$22,608   \$6,181   \$22,324   \$22,608   \$10,220   \$23,042   \$22,069   \$11,857   \$1,358,049   \$14,415   \$16,600   \$1,680,287     Operating expenses:   -   -   -   -   -   16,500   -   16,500     Accounting   -   -   -   -   -   -   16,500   -   16,500     Accounting   -   -   13,411   -   14,849   -   -   16,500     Communications   -   -   13,211   13,701   -   26,932     Communications   -   -   -   -   -   -   -   -   6,7917   -   -   6,642   3,485	Demonstration	Legal	Education	Communications	Advocacy	Policy	Services	and General	Fundraising	lotals
Payon laxes   31,230   9,890   14,367   22,363   6,280   84,130   6,642   11,648   102,420     Employee benefits   66,676   19,813   23,784   30,732   38,973   179,978   51,851   23,240   255,069     TOTAL PERSONNEL EXPENSES   503,841   155,491   230,403   349,738   118,576   1,358,049   144,145   186,093   1,688,287     Operating expenses:   -   -   -   -   -   16,500   -   16,500     Advocacy Infrastructure   -   1,438   -   13,411   -   14,849   -   -   18,588     Communications   -   -   18,588   -   -   16,588   -   -   16,588   -   -   16,588   -   -   16,588   -   -   16,588   -   -   16,346   11,447     Domated legal services   607,917   -   -   -   -   607,917   -   -   607,917		¢ 405.021	¢ 105 700	¢ 102.252	¢ 206.642	¢ 70.000	¢ 1 002 0/1	¢ 95.650	¢ 151 205	¢ 1 220 709
Employee benefits   66,676   19,813   23,784   30,732   38,973   179,978   51,851   23,240   255,069     TOTAL PERSONNEL EXPENSES   503,841   155,491   230,403   349,738   118,576   1,358,049   144,145   186,093   1,688,287     Operating expenses:   -   -   -   -   -   16,500   -   16,500     Accounting   -   1,438   -   13,411   -   14,849   -   -   14,849     Bank and credit card fees   -   -   -   -   1,221   13,701   -   26,932     Communications   -   -   18,588   -   18,588   -   -   18,588     Conternoce fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Database fees   -   -   -   -   -   607,917   -   -   607,917   -   -   607,917   -   -	•									
TOTAL PERSONNEL EXPENSES   503,841   155,491   230,403   349,738   118,576   1,358,049   144,145   186,093   1,688,287     Operating expenses: Accounting   -   -   -   -   -   16,500   -   16,500     Advocacy Infrastructure   -   1,438   -   14,849   -   -   14,849     Bank and credit card fees   -   -   -   13,211   -   -   26,932     Communications   -   -   18,588   -   -   18,588   -   -   18,588   -   -   18,588   -   -   18,588   -   -   18,588   -   -   3,465<	2									
Operating expenses:   Accounting   -   -   -   -   -   16,500   -   16,500     Advocacy Infrastructure   -   1,438   -   13,411   -   14,849   -   -   14,849     Bank and credit card fees   -   -   -   1,130   5,049   6,179     Beard and volunteer support   73   12,899   -   259   -   13,221   13,701   -   26,932     Communications   -   -   18,588   -   -   18,588   -   -   18,588     Conference fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Datated fees   -   -   -   -   607,917   -   607,917   -   607,917   -   607,917   -   202   2,031   1,089   3,220   1,089   2,2,318     Equipment lease   4,264   392   78   350   3,355   5,345					, <u> </u>			·		
Accounting - - - - - - 16,500 - 16,500   Advocacy Infrastructure - 1,438 - 13,411 - 14,849 - - 14,849   Bank and credit card fees - - - - 1,130 5,049 6,879   Board and volunteer support 73 12,899 - 259 - 13,231 13,701 - 26,932   Communications - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - - 16,500 19,538 3,465 3,465 3,465 3,465 3,465 3,465 3,465 3,465 3,465 1,634 11,930 2,231 50 53,288 1,7499 3,820 1,089	TOTAL PERSONNEL EXPENSES	503,847	155,491	230,403	349,738	118,576	1,358,049	144,145	186,093	1,688,287
Advocacy Infrastructure - 1,438 - 13,411 - 14,849 - - 14,849   Bank and credit card fees - - - - - - 1,130 5,049 6,179   Board and volunter support 73 12,899 - 259 - 13,231 13,701 - 26,932   Communications - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 18,588 - - 14,849 14,847   Database fees - - - - - - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 607,917 - - 2031 51,17 13,02 267 6,666 - - -	Operating expenses:									
Bank and credit card fees   -   -   -   -   -   1,130   5,049   6,179     Board and volunter support   73   12,899   -   259   -   13,231   13,701   -   26,932     Communications   -   -   18,588   -   -   18,588   -   -   18,588     Conference fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Database fees   -   -   -   -   -   -   -   -   07,917     Dues and subscriptions   9,281   90   2,201   509   5,328   17,409   3,820   1,089   22,318     Equipment lease   4,264   392   78   350   33   5,117   1,302   267   6,686     Information technology   21,055   374   2,827   33,536   1,553   59,345   6,741   1,676   6,7762     Insurance   6,556	5	-		-		-	-	16,500	-	
Board and volunteer support   73   12,899   -   259   -   13,231   13,701   -   26,932     Communications   -   -   18,588   -   -   18,588   -   -   18,588     Conference fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Database fees   -   -   -   -   -   -   3,465   3,465     Donated legal services   607,917   -   -   -   607,917   -   -   607,917     Dues and subscriptions   9,281   90   2,201   509   5,328   17,409   3,820   1,089   22,318     Equipment lease   4,264   392   778   350   33   5,117   1,302   267   6,686     Gifts   419   -   -   -   6,556   3,560   -   10,116     Legal   99,379   -   2,313   -   4,932 <td></td> <td>-</td> <td>1,438</td> <td>-</td> <td>13,411</td> <td>-</td> <td>14,849</td> <td>-</td> <td>-</td> <td></td>		-	1,438	-	13,411	-	14,849	-	-	
Communications   -   -   18,588   -   -   18,588   -   -   18,588     Conference fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Database fees   -   -   -   -   -   -   3,465   3,465     Donated legal services   607,917   -   -   -   607,917   -   -   607,917     Dues and subscriptions   9,281   90   2,201   509   5,328   17,409   3,820   1,089   22,318     Equipment lease   4,264   392   78   350   33   5,117   1,302   267   6,656     Gifts   419   -   -   -   419   1,612   -   2,031     Information technology   21,055   374   2,827   3,356   1,553   59,345   6,741   1,676   67,762     Insurance   6,556   -   -   -   6,55		-	-	-		-	-		5,049	
Conference fees   375   1,044   1,050   6,999   350   9,818   35   1,634   11,487     Database fees   -   -   -   -   -   -   3,465   3,465     Donated legal services   607,917   -   -   -   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   607,917   -   -   2,031   33   5,117   1,302   267   6,666   Gifts   419   1,612   -   2,031   -   -   2,031   -   -   -   -   -   -   -   0,0116		7:	12,899	-	259	-		13,701	-	
Database fees   -   -   -   -   -   -   3,465   3,465     Donated legal services   607,917   -   -   -   607,917   -   -   607,917     Dues and subscriptions   9,281   90   2,201   509   5,328   17,409   3,820   1,089   22,318     Equipment lease   4,264   392   78   350   33   5,117   1,302   267   6,6866     Gifts   419   -   -   -   419   1,612   -   2,031     Information technology   21,055   374   2,827   33,536   1,553   59,345   6,741   1,676   67,762     Insurance   6,556   -   -   -   -   6,556   3,600   -   10,116     Legal   99,379   -   2,313   -   4,932   106,624   -   10,6624     Licenses, fees, and permits   -   -   -   -   20   - <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td></td>		-	-		-	-			-	
Donated legal services   607,917   -   -   -   -   607,917   -   -   607,917     Dues and subscriptions   9,281   90   2,201   509   5,328   17,409   3,820   1,089   22,318     Equipment lease   4,264   392   78   350   33   5,117   1,302   267   6,686     Gifts   419   -   -   -   419   1,612   -   2,031     Information technology   21,055   374   2,827   33,536   1,553   59,345   6,741   1,676   67,762     Insurance   6,556   -   -   -   -   6,556   -   10,116     Licenses, fees, and permits   -   -   -   20   -   20   2   20     Meals and entertainment   2,459   3,605   807   4,651   215   11,737   5,086   8,964   25,787     Occupancy   45,135   14,992   6,995 <t< td=""><td></td><td>375</td><td>5 1,044</td><td>1,050</td><td>6,999</td><td>350</td><td>9,818</td><td>35</td><td></td><td></td></t<>		375	5 1,044	1,050	6,999	350	9,818	35		
Dues and subscriptions9,281902,2015095,32817,4093,8201,08922,318Equipment lease4,26439278350335,1171,3022676,686Gifts4194191,612-2,031Information technology21,0553742,82733,5361,55359,3456,7411,67667,762Insurance6,5566,5563,560-10,116Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7775,0868,96425,787Occupancy45,13514,9926,99556,758212,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,0554,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-		-	-	-	-	-		-	3,465	
Equipment lease4,26439278350335,1171,3022676,686Gifts4194491,612-2,031Information technology21,0553742,82733,5361,55359,3456,7411,67667,762Insurance6,5566,5563,560-10,116Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Profile education forums5,10015,2055,41225,018-50,735-738,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,553 <t< td=""><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td>607,917</td><td>-</td><td>-</td><td></td></t<>				-	-	-	607,917	-	-	
Gifts4194191,612-2,031Information technology21,0553742,82733,5361,55359,3456,7411,67667,762Insurance6,5566,5563,560-10,116Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,55										
Information technology21,0553742,82733,5361,55359,3456,7411,67667,762Insurance6,5566,5563,560-10,116Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,708	Equipment lease	4,264	392	78	350	33		1,302	267	6,686
Insurance6,5566,5563,560-10,116Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6	Gifts	419	-	-	-	-	419	1,612	-	2,031
Legal99,379-2,313-4,932106,624106,624Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21810,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Information technology	21,05	374	2,827	33,536	1,553	59,345	6,741	1,676	67,762
Licenses, fees, and permits20-20Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Insurance			-	-	-		3,560	-	
Meals and entertainment2,4593,6058074,65121511,7375,0868,96425,787Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Legal	99,379	-	2,313	-	4,932	106,624	-	-	106,624
Occupancy45,13514,9926,99556,7582123,88211,7937,936143,611Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Licenses, fees, and permits	-	-	-	-	-	-	20	-	20
Postage2441,1712,976177514,6191,9026,38412,905Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Meals and entertainment	2,459	3,605	807	4,651	215	11,737	5,086	8,964	25,787
Printing313,17811,6921,11754716,5652,1587,02525,748Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Occupancy	45,13	14,992	6,995	56,758	2	123,882	11,793	7,936	143,611
Professional services10,94372,05540,4542,71338,736164,90111,58611,915188,402Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Postage	244	1,171	2,976	177	51	4,619	1,902	6,384	12,905
Project coordinator-17,50017,50017,500Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Printing	3	3,178	11,692	1,117	547	16,565	2,158	7,025	25,748
Public education forums5,10015,2055,41225,018-50,735-7,38158,116Supplies and office expense1,3241,84842036,6512340,2666,19528946,750Telephone3,2251,1552,3945,5531,21813,54510,50340924,457Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Professional services	10,943	72,055	40,454	2,713	38,736	164,901	11,586	11,915	188,402
Supplies and office expense   1,324   1,848   420   36,651   23   40,266   6,195   289   46,750     Telephone   3,225   1,155   2,394   5,553   1,218   13,545   10,503   409   24,457     Travel   10,794   10,708   7,743   12,550   4,680   46,475   2,186   8,144   56,805     828,574   157,654   105,950   200,252   57,668   1,350,098   99,830   71,627   1,521,555	Project coordinator	-	17,500	-	-	-	17,500	-	-	17,500
Telephone   3,225   1,155   2,394   5,553   1,218   13,545   10,503   409   24,457     Travel   10,794   10,708   7,743   12,550   4,680   46,475   2,186   8,144   56,805     828,574   157,654   105,950   200,252   57,668   1,350,098   99,830   71,627   1,521,555	Public education forums	5,100	15,205	5,412	25,018	-	50,735	-	7,381	58,116
Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Supplies and office expense	1,324	1,848	420	36,651	23	40,266	6,195	289	46,750
Travel10,79410,7087,74312,5504,68046,4752,1868,14456,805828,574157,654105,950200,25257,6681,350,09899,83071,6271,521,555	Telephone	3,225	1,155	2,394	5,553	1,218	13,545	10,503	409	24,457
	Travel	10,794	10,708	7,743	12,550	4,680	46,475		8,144	56,805
TOTAL EXPENSES \$ 1,332,415 \$ 313,145 \$ 336,353 \$ 549,990 \$ 176,244 \$ 2,708,147 \$ 243,975 \$ 257,720 \$ 3,209,842		828,574	157,654	105,950	200,252	57,668	1,350,098	99,830	71,627	1,521,555
	TOTAL EXPENSES	\$ 1,332,415	\$ 313,145	\$ 336,353	\$ 549,990	\$ 176,244	\$ 2,708,147	\$ 243,975	\$ 257,720	\$ 3,209,842

## ACLU OF ARIZONA AND ACLU FOUNDATION OF ARIZONA CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended March 31, 2020 and 2019

	 2020	 2019
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$ 639,633	\$ 772,628
Net realized/unrealized gain on investments Non-cash donation of property and equipment (Increase) decrease in:	83,204 (5,000)	(31,651) -
Due from/due to National ACLU Prepaid expenses and other assets Increase (decrease) in:	(295,320) 8,542	(647,400) 8,096
Accounts payable Accrued expenses	 2,609 6,696	 3,730 16,842
NET CASH PROVIDED BY OPERATING ACTIVITIES	 440,364	 122,245
CASH FLOWS FROM INVESTING ACTIVITIES Purchases of investment through dividends reinvested Purchases of certificates of deposit	(21,752)	(27,872)
and interest reinvested	 (1,406,965)	 
NET CASH USED BY INVESTING ACTIVITIES	 (1,428,717)	 (27,872)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(988,353)	94,373
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 4,147,201	 4,052,828
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 3,158,848	\$ 4,147,201

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Activities

ACLU of Arizona (the "Union") is a not-for-profit membership organization that was incorporated in Arizona in 1968. The Union's purpose is to maintain and protect civil liberties in Arizona through legislative advocacy and public education. The Union lobbies at the local and state levels, working to influence public policies that threaten individual rights. The Union also is responsible for engaging and informing members on how to safeguard personal freedoms and build political power.

The ACLU Foundation of Arizona (the "Foundation") is a not-for-profit corporation that was incorporated in 1971. The Foundation was organized to maintain and protect civil liberties in Arizona through public education and litigation. The Foundation defends constitutional guarantees outlined in the Bill of Rights and works to extend rights to segments of the population that have traditionally been denied their rights, including people of color, lesbians, gay men, bisexual and transgendered people, women, mental-health patients, prisoners, people with disabilities, and the poor.

The Union and the Foundation (collectively the "Organization") share equipment, office space, personnel and operating costs. The Union and the Foundation reimburse each other to support their respective share of operations.

The Organization is affiliated with the American Civil Liberties Union, Inc. and the American Civil Liberties Union Foundation, Inc. (collectively "ACLU National").

### Program Services

**Legal**: The Foundation provides legal representation – free of charge – to persons whose civil liberties are threatened or violated. The Foundation leverages the growing capacity of its in-house legal team with pro bono resources from volunteer attorneys to engage in strategic litigation and non-litigation legal advocacy in priority areas of criminal justice, immigrants' rights, education, and LGBTQ equality. Attorneys in the legal program work in close coordination with the teams involved in the policy, organizing advocacy, and communications programs, the national ACLU staff, and other local and national partners to advance the integrated legal and advocacy goals.

**Public Education**: The Foundation educates and informs key audiences, including elected officials, impacted stakeholders and members of the general public, about civil liberties and civil rights that are protected by the constitution and laws of the United States and Arizona. This education work is done through public awareness campaigns using a combination of strategies, including hosting public education events, releasing data-driven reports, and distributing printed materials in both English and Spanish, to raise awareness among targeted audiences in communities across Arizona.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Program Services (Continued)

**Communications**: The Foundation and the Union each develop and execute communication strategies that advance its multi-year campaign goals in the areas of education and criminal justice reform. They implement campaign-style communications strategies focused on neutralizing opposition, driving narratives that support ACLU values, rapidly responding to news cycles, and influencing decision makers through traditional and social media. A new focus for this program is aimed at using communications to educate voters about candidates' and office-holders' voting records, public statements, and policy stances on ACLU issues without endorsing or opposing a candidate or party.

**Organizing and Advocacy**: The Union utilizes grassroots activism to recruit, train and mobilize ACLU members and activists in the fight to protect our civil rights and liberties. The Union believes in centering the voices of directly impacted people through a new ladder of engagement model created for its Campaign for Smart Justice that recruits impacted people who are formerly incarcerated and develops them into leaders and spokespeople who push for transformative policy changes. They have created community-building spaces to engage our formerly incarcerated leaders, ACLU allies and members, including planning committee meetings, campaign meetings, resource breakfasts and welcome sessions.

**Lobbying/Policy**: The Union lobbies Arizona legislators and members of local government bodies, including city council and school board members, to take action on public policies that impact civil liberties. They draft legislation, conduct research and policy analysis and testify for/against bills. Occasionally, they take positions and issue statements on ballot measures that impact civil liberties.

### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Union and the Foundation. All material intercompany balances and transactions have been eliminated in the consolidated financial statements.

### Basis of Accounting

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting, and accordingly, reflect all significant receivables, payables, and other liabilities.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Basis of Presentation

The consolidated financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications: net assets without donor restrictions and net assets with donor restrictions.

## Cash and Cash Equivalents

For the purpose of the statements of cash flows, the Organization considers all highly liquid investments with an original maturity of three months or less at date of acquisition to be cash equivalents. Cash held in accounts with stock brokerage firms are reported as investments as they represent accounts used for the purchases and sales of investments and are excluded from this definition.

### Promises to Give

Unconditional promises to give are recognized as revenues in the period the promise is received and as assets, decreases of liabilities or expenses depending on the form of the benefits received. Unconditional promises to give that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows.

### Fair Value of Financial Instruments

Accounting Standards establish a framework for measuring fair value which provides fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments (Continued)

- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified term (contractual term), the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement, and usually reflect the Organization's own assumptions about the assumptions that market participants would use in pricing the assets (i.e. real estate valuations, broker quotes).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

### **Investments**

Investments are recorded at fair value in the consolidated statements of financial position. Investment income or loss is included in the change in net assets without donor restrictions in the consolidated statements of activities, unless the income or loss is restricted by donor or law. Investment income or loss consists of interest and dividend income and realized and unrealized gains and losses, less external investment expenses.

### Risks and Uncertainty

The Organization invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes, could materially affect the amount reported in the consolidated statements of financial position.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Property and Equipment

Acquisitions of property and equipment in excess of \$5,000 are capitalized. Property and equipment are stated at cost or, if donated, at the approximate fair value at the date of donation. Depreciation of property and equipment is calculated using the straight-line method over the estimated useful lives of the respective assets.

Major additions and improvements are capitalized. Maintenance and repairs are expensed as incurred. When assets are retired or otherwise disposed of, the related costs and accumulated depreciation are removed from the accounts and gains and losses are included in operations.

### Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

# Endowment Funds

The Organization's endowment fund is held and managed by ACLU National in its Bill of Rights Trust (BORT) fund. The BORT fund was established to carry out the work of the ACLU in protecting, preserving, and expanding the civil liberties of all persons in the United States of America. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donorimposed restrictions.

The Organization follows Arizona's Management of Charitable Funds Act (MCFA) and its own governing documents. MCFA requires the preservation of endowment funds when a donor's intent is not expressed. MCFA directs the Organization to spend an amount that is prudent, consistent with the purposes of the fund, relevant economic factors and the donor's intent that the funds continue in perpetuity.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Endowment Funds (Continued)

The Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The donor-restricted endowment fund also includes accumulated earnings in the fund that are also classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by MCFA.

In accordance with MCFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) the Organization's other resources, and (7) the Organization's investment policies.

Return Objectives and Risk Parameters. The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the programs supported by the endowments while also maintaining the purchasing power of those endowment assets over the long term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. The Organization's primary objective is to obtain the best possible return on investments with the appropriate degree of risk and to meet the priorities of the Organization over time. Endowment assets are invested in a conservative, well diversified asset mix that is intended to result in a consistent inflation-protected rate of return.

*Spending Policy.* The Organization's policy is to disburse from the endowment fund at the discretion of the Board of Directors.

### **Contributions**

In June 2018, the FASB issued ASU No. 2018-08, *Not-For-Profit Entities-Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made.* The ASU clarifies and improves the guidance for contributions received and contributions made by clarifying whether to account for transactions as contributions or as exchange transactions. In addition, it clarifies whether a contribution is conditional or unconditional. The change in accounting principle was adopted on a modified prospective basis on April 1, 2019. As a result, there was no cumulative-effect adjustment to beginning net assets as of April 1, 2019.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Contributions (Continued)

Contributions received are recorded as either support with donor restrictions or as support without donor restrictions, depending on the existence and/or nature of any donor imposed restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions. It is the Organization's policy to classify donor restricted contributions as support without donor restrictions to the extent that donor restrictions were met in the year the contributions were received.

### **Donated Services**

Donated services are recognized as contributions at their estimated fair value if the services (a) create or enhance the Organization's non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased.

The Foundation handles litigation by using the services of cooperating attorneys who donate their services to the Foundation and its clients. These services are reported in the consolidated financial statements as described above.

Additionally, unpaid volunteers contributed time to develop the programs of the Union and the Foundation. The value of this time is not reflected in the consolidated financial statements because it does not meet the requirements for recognition.

### Legal Fees Awarded

The Organization may receive legal fees awarded by the court as a result of the settlement of certain types of litigation. Because awards are not determinable until resolution of the litigation, such amounts are not recorded until it is received.

### Shared Membership Contribution

Shared membership contribution revenue is received from ACLU National based on a revenue sharing agreement and is recognized as revenue in the period to which they relate. This revenue sharing agreement specifies the circumstances under which revenue shall be shared and the methodology for determining the specific portion of revenue that will be shared.

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Net Assets

The Organization reports information regarding its financial position and activities according to two classes of net assets as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor or grantor restrictions.
- Net Assets With Donor Restrictions Net assets whose use is limited by donor-imposed time and/or purpose restrictions. Gifts of long-lived assets and gifts of cash restricted for acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## **Functional Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Directly identifiable expenses are charged to programs and supporting services. The consolidated financial statements of the Organization report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. These expenses are allocated based on use, square footage basis, as well as salaries and benefits, which are allocated on the basis of time and effort studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

### Income Tax Status

The Union qualifies as a tax-exempt organization under Section 501(c)(4) of the Internal Revenue Code. Contributions to the Union do not qualify for a charitable contribution deduction under Section 170 of the Internal Revenue Code.

The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

# NOTE 1 NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Income Tax Status (Continued)

The Organization recognizes uncertain tax positions in the consolidated financial statements when it is more likely-than-not that the positions will not be sustained upon examination by the tax authorities. As of March 31, 2020 and 2019, the Organization had no uncertain tax positions that qualify for either recognition or disclosure in the consolidated financial statements.

The Organization recognizes interest and penalties associated with income taxes in operating expenses. During the years ended March 31, 2020 and 2019, the Organization did not have income tax related interest and penalty expense.

#### Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from these estimates.

#### Date of Management's Review

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through October 7, 2020, the date the financial statements were available to be issued.

### NOTE 2 LIQUIDITY AND AVAILABILITY

The Organization receives significant contributions each year from donors as well as shared donations and memberships with ACLU National, which are available to meet annual cash needs for operations. The Organization also receives grant revenue with purpose and time restrictions related to the fulfillment of the objectives under the grant. Grant funds that are not expected to be expended within one year are not considered available to meet operations within one year.

# NOTE 2 LIQUIDITY AND AVAILABILITY (Continued)

Amounts available for expenditures in the following year include the following:

	2020			2019
Cash and cash equivalents Due from National	\$	3,158,848 658,602	\$	4,147,201 363,282
Certificates of deposit Other investments		1,406,965 1,217,688		- 1,260,852
Financial assets available to be used within one year	\$	6,442,103	\$	5,771,335

# NOTE 3 CONCENTRATIONS OF CREDIT RISK AND REVENUE CONCENTRATIONS

Financial instruments that subject the Organization to potential concentrations of credit risk consist principally of cash and cash equivalents.

The Organization maintains its cash in bank accounts with financial institutions which at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash balances.

The Organization receives a significant portion of its revenue from ACLU National. For the years ended March 31, 2020 and 2019, 25% and 42%, respectively, of the Organization's total support and revenue was received from this affiliate.

# NOTE 4 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS

Investments with readily determinable fair values are measured at fair value in the consolidated statements of financial position as determined by quoted market prices in active markets (Level 1). Investments held with ACLU National are valued based on the fair value of the underlying assets held by ACLU National and the Organization's percentage interest in ACLU National's investment (Level 2). Investments held at ACF are managed by ACF but are accessible to the Organization at any time, upon board approval. The Organization is invested in pools that seek to preserve capital, reduce market volatility and enhance returns through diversifying strategies. Investments held in funds with ACF are valued based on the value of the underlying assets held by ACF and the Organization's percentage in ACF's investment pool (Level 3).

# NOTE 4 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The following is a summary of financial instruments measured at fair value on a recurring basis at March 31, 2020:

	Level 1		Level 2		Level 3		 Total
Cash and short term investments	\$	20,819	\$	-	\$	-	\$ 20,819
Equity securities		527,491		-		-	527,491
Fixed rate cap securities		13,561		-		-	13,561
Investments held with ACLU National:							
Endowment		-		198,446		-	198,446
Other investments		-		121,050		-	121,050
Investments held at ACF		-		-	53	34,767	 534,767
Total investments	\$	561,871	\$	319,496	\$ 53	34,767	\$ 1,416,134

The following is a summary of financial instruments measured at fair value on a recurring basis at March 31, 2019:

	Level 1		Level 2		Level 3			Total
Cash and short term investments	\$	14,620	\$	-	\$	-	\$	14,620
Equity securities Fixed income		555,136 9,320		-		-		555,136
Fixed rate cap securities		9,320 14,410		-		-		9,320 14,410
Investments held with ACLU National:		,						,
Endowment		-		216,734		-		216,734
Other investments		-		132,206		-		132,206
Investments held with ACF		-		-	5	35,160		535,160
	\$	593,486	\$	348,940	\$ 5	35,160	\$ ^	1,477,586

# NOTE 4 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using Level 3 inputs during the years ended March 31:

Balance at March 31, 2018	\$ 529,965
Realized and unrealized gains	4,554
Dividends	5,799
Fees	(5,158)
Balance at March 31, 2019	535,160
Realized and unrealized gains	(2,902)
Dividends	7,808
Fees	(5,299)
Balance at March 31, 2020	\$ 534,767

Investment income (loss) is summarized as follows for the years ended March 31:

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	 2020	 2019
Interest and dividends Realized gain Unrealized gain (loss) Investment fees	\$ 28,662 37,083 (120,287) (13,699)	\$ 50,392 55,317 (23,666) (13,199)
	\$ (68,241)	\$ 68,844

# NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at March 31:

	 2020	2019		
Furniture and equipment Accumulated depreciation	\$ 57,790 (52,790)	\$	52,790 (52,790)	
	\$ 5,000	\$	_	

The Organization had no depreciation expense for the years ended March 31, 2020 and 2019.

## NOTE 6 ENDOWMENT

The endowment consists of one fund restricted in perpetuity by the donor and is included in net assets with donor restrictions.

Endowment net asset composition at March 31, 2020 are as follows:

	Without Donor Restrictions		With Donor Restrictions		Total	
Original donor-restricted amount Accumulated investment earnings	\$	-	\$	176,313 22,133	\$	176,313 22,133
	\$	-	\$	198,446	\$	198,446

Endowment net asset composition at March 31, 2019 are as follows:

	Without Donor Restrictions		With Donor Restrictions		Total	
Original donor-restricted amount Accumulated investment earnings	\$	-	\$	176,313 40,421	\$	176,313 40,421
	\$	-	\$	216,734	\$	216,734

# NOTE 6 ENDOWMENT (Continued)

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Changes in the endowment fund for the years ended March 31, 2020 and 2019 are as follows:

			ith Donor	Total	Endowment Fund	
Endowment funds, March 31, 2018 Contributions Investment income Realized and unrealized gains Investment fees Amounts appropriated for expenditure	\$		\$	211,951 - 7,736 (2,084) (869) -	\$	211,951 - 7,736 (2,084) (869) -
Endowment funds, March 31, 2019 Contributions Investment income Realized and unrealized losses Investment fees Amounts appropriated for expenditure	\$	- - - -	\$	216,734 - 2,408 (20,046) (650) -	\$	216,734 - 2,408 (20,046) (650) -
Endowment funds, March 31, 2020	\$	-	\$	198,446	\$	198,446

# NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted as follows at March 31:

	2020		 2019
<u>Time restricted:</u> Investment income on perpetual endowment funds subject to a time restriction under MCFA	\$	22,133	\$ 40,421
<u>Purpose restricted:</u> Criminal justice campaign Immigrants' rights project Education equity project (Demand 2 Learn) Leaders for change (Demand 2 Learn)		87,306 85,563 10,000 -	502,979 - 10,000 30,000
Endowment - subject to spending policy and appropriation		176,313	 176,313
Total net assets with donor restrictions	\$	381,315	\$ 759,713

# NOTE 8 RETIREMENT PLANS

### Defined Benefit Plan

The American Civil Liberties Union Retirement Plan is a defined benefit multi-employer plan which covers eligible employees of the national organization of the American Civil Liberties Union, Inc., and the American Civil Liberties Union Foundation, Inc., and state affiliates, which includes the Union and the Foundation. Effective April 1, 2009, this plan was frozen for new participants. All funds of the plan are held by Principal Mutual Life Insurance Company under a benefit index payment plan.

The defined benefit plan includes numerous participating affiliates. Accumulated and projected benefit obligations and other required disclosures for the plan covering all participating entities are presented in the National ACLU consolidated financial statements. The annual required employer contributions to the plan for the years ended March 31, 2020 and 2019 amounted to \$22,061 and \$15,205, respectively.

## NOTE 8 RETIREMENT PLANS (Continued)

### <u>401(k) Plan</u>

On July 1, 2000, the American Civil Liberties Union, Inc. and the American Civil Liberties Union Foundation, Inc., and affiliates, established a 401(k) plan for the benefit of regular employees. This plan is available for eligible employees hired before April 1, 2009. Benefits depend solely on amounts contributed to the plan plus investment earnings. Employees are eligible to participate in the 401(k) plan on the first day of the calendar quarter following thirty days of service. Employees may contribute up to the maximum allowed by current legislation.

### ERISA 404(c) Plan

This plan is available for eligible employees hired after April 1, 2009. Employees that are at least 21 years old and not enrolled in any other ACLU qualified plan are eligible to participate immediately. Plan participants may contribute up to 80% of their pay each year up to a maximum amount permitted per the current tax laws. The Organization contributes 2% of the participant's gross wages, as well as matching the first 1% employee deferral and 50% of the next 5% deferred. Participants are always 100% vested in their employee deferrals. The Plan follows a two-year vesting schedule for employer contributions and matches. Employer contributions to the ERISA 404(c) plan for the years ended March 31, 2020 and 2019 amounted to \$60,560 and \$53,788, respectively.

### NOTE 9 OPERATING LEASES

The Organization leases office spaces under two operating lease agreements. One lease, which calls for gradual lease payments, expires September 30, 2021. The other lease, with monthly payments due of \$620, expired March 31, 2020. This lease agreement was renewed through March 31, 2021. Lease expense for the years ended March 31, 2020 and 2019 amounted to approximately \$143,000 and \$144,000, respectively.

Approximate future operating lease payments are as follows for the years ending March 31:

<u>Year Ending March 31,</u>		
2021	\$	147,400
2022		74,500
	•	
	\$	221,900

# NOTE 10 RELATED PARTY TRANSACTIONS

The Organization shares both membership contribution revenue and donations with ACLU National. The ACLU National office utilizes a complex revenue sharing formula for distributing and collecting funds from local affiliates. For any year in which the Arizona affiliates raise more in donations than the ACLU National raises on behalf of Arizona, the Arizona affiliate must remit the difference to ACLU National and vice versa. For the years ended March 31, 2020 and 2019, the Organization received (remitted) the following amounts from/to ACLU National:

	 2020		2019	
Shared membership contributions Revenue sharing Bequests	\$ 781,272 (82,074) 539,147	\$	826,302 7,029 158,133	
	\$ 1,238,345	\$	991,464	

The Union was chosen by ACLU National to participate in the new Strategic Affiliate Initiative 2.0 (SAI 2.0), a capacity building grant to enhance the ACLU and its affiliate's ability to lead multi-year, layered campaigns to achieve policy reform on issues such as criminal justice reform and education equity. The Union received \$219,245 and \$432,100 under this grant during the years ended March 31, 2020 and 2019, respectively.

The Union was awarded a grant from ACLU National to support the ACLU's Campaign for Smart Justice dedicated to reducing prison and jail populations and addressing racial disparities in the criminal justice system. The Union received \$73,500 and \$435,000 under this grant during the years ended March 31, 2020 and 2019, respectively.

# NOTE 10 RELATED PARTY TRANSACTIONS (Continued)

The net amount due (to) from ACLU National was as follows at March 31:

	2020		2019	
Union:				
Base renewal income share	\$	60,380	\$	97,533
Revenue sharing		32,021		47,310
Smart Justice Campaign grant		141,425		135,500
Total due (to) from National		233,826		280,343
Foundation:				
Revenue sharing		424,776		82,939
Total due (to) from National		424,776		82,939
Net due (to) from National	\$	658,602	\$	363,282

# NOTE 11 CONTINGENCY

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the "COVID-19 outbreak") and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally.

The full impact of the COVID-19 outbreak continues to evolve as the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition liquidity and future results of operations. Management is actively monitoring the global situation on its financial conditions, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global response to curb its spread, the Organization is not able to estimate the effect of COVID-19 outbreak on its results of operations, financial conditions or liquidity for fiscal year 2021.

## NOTE 12 NEW ACCOUNTING PRONOUNCEMENTS

The FASB has issued ASU No. 2016-02, *Leases*. For nonpublic companies, the standard must be adopted for annual reporting periods beginning after December 15, 2021. The standard's core principle is the recognition of lease assets and lease liabilities by lessees for substantially all leases, including those currently classified as operating leases. Under the ASU, a lessee will be required to recognize assets and liabilities for operating and finance leases with terms of more than 12 months. Management is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.